

How to Create Development Plan #3 – Maximizing Potential

23 Personal Soft Skills (Competencies/Talents)

6 Reward/Culture (Motivators/Values)

12 Behavioral Traits (DISC)

A. Select the areas to be developed from the TriMetrix DNA Gap report

NOTE: Do not look at just the last page of the Gap report. Be sure and select areas that are important to your organization's position and expectations from all of the report.

B. Go to: www.ttidevelopment.com

- Click on: "TTI TriMetrix DNA"
- Enter the staff person's name, company & position - then click Continue
- Add each of the 23 Personal Soft Skills (Competencies/Talents) in need of development by clicking on them and then Continue. (You may want to click on them in a prioritized manner)
- Add each of the 6 Reward/Culture (Values) in need of development by clicking on them and then Continue. (You may want to click on them in a prioritized manner)
- Add each of the 12 Behavioral Traits in need of development by clicking on them and then Continue (You may want to click on them in a prioritized manner)
- Click on: View Plan and then Print and/or Save

C. Discuss the plan with the staff member and choose options for developing each characteristic:

- Formal Training
- Quiz
- Reading
- Role Playing
- Shadowing
- Journal
- Videos