



PERSONAL REPORT

Eric Bartram

Company: Eastpoint
Completed: April 20, 2012
Requested By: James Wilson



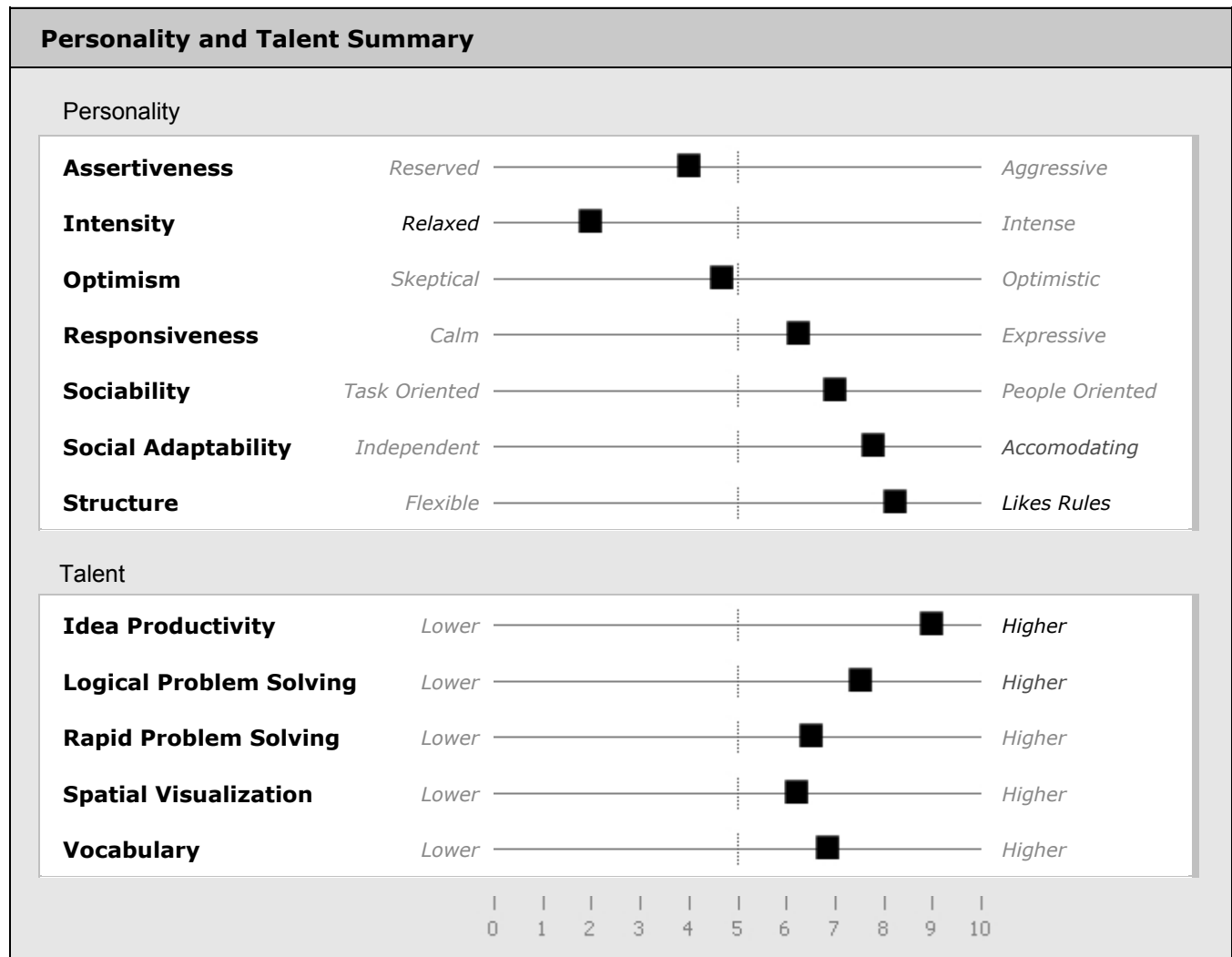
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Introduction

This report describes Mr. Bartram's unique combination of personality traits and natural abilities. All traits have beneficial aspects, regardless of intensity, so there are no good or bad combinations of traits.

Summary

The chart below shows Mr. Bartram's personality and talent traits as compared to the general adult working population. Each measurement's distance from the center of the chart describes the intensity the trait.



Detail Review

Personality Traits

Personality traits describe the choices a person typically makes when relating to others and to the world around him or her. Each measurement's distance from the center of the chart describes the intensity of the trait.

Assertiveness

Reserved ————— ■————— Aggressive

Mr. Bartram is circumspect in his approach and moves forward most confidently when he clearly understands the rules and procedures. He is conservative by nature and doesn't have the need for dominance over people or events. He is most comfortable taking action when he has clear-cut objectives and procedures.

Intensity

Relaxed ————— ■————— Intense

Mr. Bartram will tend to avoid direct conflict while on the job. He seeks to understand the cause of an issue before determining a course of action. He feels most comfortable in cooperative situations.

Optimism

Skeptical ————— ■————— Optimistic

Mr. Bartram is generally friendly and likes to interact with others. He tends to take people and situations at face value unless there is some reason to be skeptical. He maintains a positive sense of the future in most situations unless there is some objective reason to be more skeptical.

Responsiveness

Calm ————— ■————— Expressive

Mr. Bartram can bring a positive degree of time sensitivity and urgency to his work. While not impulsive or careless, he enjoys processing work quickly and efficiently. He is motivated to be organized and structured while avoiding delays.

Sociability

Task Oriented ————— ■————— People Oriented

Mr. Bartram is congenial and empathic, and he values mutually respectful relationships. He prides himself on his capacity to get along well with others. He tends to be diplomatic and accommodating. He is ill-at-ease imposing himself, and he will want to use his contacts to help him approach unfamiliar individuals.

Social Adaptability

Independent ————— ■————— Accomodating

He is an adaptable person who is typically agreeable and pleasant when working with others. He finds it natural to be sympathetic and supportive, and he works hard to avoid misunderstandings.

Structure



Mr. Bartram is most motivated in a work setting that is organized and structured. He strives to be precise in carrying out instructions and complying with established systems. He likes being clear about the scope of his responsibilities.

Talent Traits

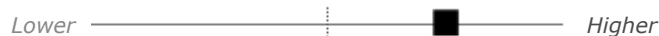
Talent traits describe a person's hardwired or natural abilities. Talents determine what is easiest and most natural for a person to do. Each measurement's distance from the center of the chart describes the intensity of the trait.

Idea Productivity



Mr. Bartram produces ideas at an extremely rapid rate. In persuading others of his point of view, he will always have a steady flow of ideas and examples to support what he is saying. This rate of idea flow tends to be constant, however, and he will need to be aware that he produces ideas much more quickly than others typically do. He will often need to pause in his conversations in order to let the other person have a turn.

Logical Problem Solving



Mr. Bartram likes to think through complex problems and questions of strategy and to work through the components involved. With complicated issues he will employ a methodical, step-by-step approach to arrive at solutions.

Rapid Problem Solving



Mr. Bartram can solve some kinds of problems quickly and intuitively. He likes to tackle new issues at work.

Spatial Visualization



Mr. Bartram is in the mid-range of three dimensional, or spatial ability. He can deal fairly easily with technical, mathematical, engineering, scientific, construction or building types of problems. He is able to see a three dimensional representation and visualize a three dimensional structure.

Vocabulary



Mr. Bartram has a mid-range level of general vocabulary. This should permit him to communicate effectively with many different types of people. He has access to nuance in his ability to communicate, which may help in getting his message across to a wide variety of people.

Descriptive Review

Mr. Bartram's traits do not exist in isolation of each other; each trait impacts the others. This section provides an integrated view of Mr. Bartram.

Mr. Bartram works best in a position that has clear-cut guidelines and procedures. He is comfortable working with others in a relatively fast-paced environment. He prefers not to pursue his goals through dominant or forceful action. He is more comfortable utilizing cooperative or indirect methods to achieve his objectives through people. He is an alert and quick-reacting individual. He can be impatient with routine and repetition and may feel confined in a one-dimensional job. He likes an orderly and familiar, though fast-paced, work environment.

He will be seen as quite adaptable to the needs and expectations of other people. He will not compromise his basic beliefs or standards, but he will go out of his way to avoid unnecessary confrontation. He enjoys a work situation that is well-structured and rewards close attention to set guidelines and procedures. He feels at home dealing with facts, following systems and carrying out orderly processes. He may be more comfortable working as part of a cohesive team effort than as an authority figure. He may find it difficult to direct, persuade, or control more aggressive personalities.

Mr. Bartram has a positive social orientation and is likely to make a favorable impression on many people. He has a natural capacity for being friendly, pleasant, and nonthreatening in his relationships. He is generally upbeat and optimistic, but he looks for potential glitches in order to be proactive. He will tend to avoid direct conflict. He seeks to understand the cause of an issue before determining a course of action. He feels most comfortable in cooperative situations. He doesn't mind performing a variety of different tasks in order to achieve a common goal. He can identify with the objectives of a team, but tends to have a unique perspective on many issues.

He is persuasive and easily forms relationships with others. He comes up with new thoughts and ideas continually throughout the day and is willing to initiate action accordingly. He may get too mired down in details, however, to be effective in bringing persuasive situations to a close. He likes working through large, complex problems. He tends to come to conclusions logically and linearly and can easily communicate his solutions to others. He is comfortable dealing with fast-paced problem-solving and can deliver quick answers when necessary.